

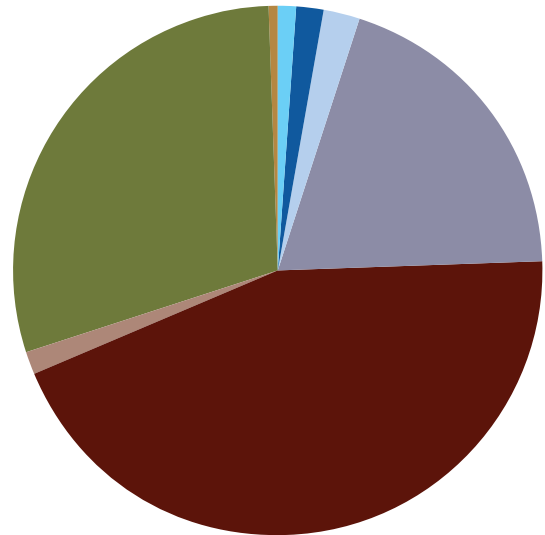
Example of how this applies to an investor

Liam had \$10,000 in the investment option at the start of the year and did not make any further contributions. At the end of the year, Liam received a return after fund charges were deducted of \$305 (that's 3.05%⁴ of his initial \$10,000). Liam also paid \$36 in other charges. This gives Liam a total return after tax of \$269 for the year.

What does the investment option invest in?

This shows the type of assets that the investment option invests in.

Actual investment mix⁵



Cash and cash equivalents	1.30%
New Zealand fixed interest	1.65%
International fixed interest	2.20%
Australasian equities	19.40%
International equities	44.30%
Listed property	1.24%
Commodities	29.45%
Other*	0.46%

Target investment mix⁶

Cash and cash equivalents	1%
New Zealand fixed interest	3%
International fixed interest	4%
Australasian equities	25%
International equities	60%
Listed property	4%
Unlisted property	0%
Commodities	0%
Other*	3%

* 'Other' comprises alternative securities (investment in total return and/or downside-orientated hedge funds).

What does the fund invest in?

Top 10 investments

	Name	Percentage of fund net assets	Type	Country	Credit rating
1	Amounts receivable from related underlying funds	15.72%	Cash and cash equivalents	New Zealand	
2	Goldman Sachs NZD margin account	13.26%	Cash and cash equivalents	United Kingdom	A-1
3	Westpac current account	8.97%	Cash and cash equivalents	New Zealand	A-1+
4	Suvretta Offshore Fund	8.82%	International equities	Cayman Islands	
5	Citibank Hong Kong USD current account	4.51%	Cash and cash equivalents	United States of America	A-1
6	Uber Technologies Inc	4.41%	International equities	United States of America	
7	Emerson Point Capital Partners LP	3.85%	International equities	United States of America	
8	Chorus	2.52%	Australasian equities	New Zealand	
9	Meridian Energy	2.51%	Australasian equities	New Zealand	
10	Spark New Zealand	2.41%	Australasian equities	New Zealand	

The top 10 investments make up 66.98% of the fund.⁷

NZ Funds actively manages the foreign currency exposure of the investment option. Where the investment option holds assets denominated in a foreign currency, NZ Funds has the choice of whether to hedge back to the NZ dollar or retain a foreign currency exposure. The investment option may also take active foreign currency positions by holding non-NZD cash and/or foreign currency derivatives. As at 30 June 2020, the investment option's foreign currency exposure was 36.80%.

Key personnel

This shows the directors and employees who have the most impact on the investment decisions of the investment option.

Name	Current position	Time in current position	Previous or other position	Time in previous or other position
Michael Lang	Chief Executive and a Director	1 year 9 months	Chief Investment Officer, New Zealand Funds Management Limited	10 years 1 month
James Grigor	Chief Investment Officer and a Principal	1 year 7 months	Senior Portfolio Manager, New Zealand Funds Management Limited	1 year 7 months
David Wilson	Chief Operating Officer - Investments and a Principal	1 year 7 months	Investment Strategist, New Zealand Funds Management Limited	21 years 11 months
Mark Brooks	Head of Income and a Principal	12 years 7 months	Senior Portfolio Manager, Credaris	3 years 4 months
David Haslam	Senior Dealer	3 years 6 months	Equities Trader, UBS NZ	0 years 11 months

Further information

You can also obtain this information, the PDS for NZ Funds WealthBuilder, and some additional information from the offer register at www.companiesoffice.govt.nz/disclose/.

Notes

- 1 To calculate the risk indicator, a combination of actual returns and market index returns have been used as the investment option does not have a full five year return history. Market index returns were used for the period prior to 27 February 2020. As a result, the risk indicator may provide a less reliable indicator of the potential future volatility of the investment option.
- 2 Historical fee information for the most recent scheme year is not available. The total fund charges shown are based on fee information in the PDS dated 9 June 2020. It includes our best estimate of the fees and costs that will be charged including fees and costs payable in respect of the underlying funds in which the investment option invests (including performance fees). For more information on the basis of estimates, see the PDS and the NZ Funds WealthBuilder 'Other Material Information' document on the offer register at www.companiesoffice.govt.nz/disclose/.
- 3 For investors aged 18 or over, NZ Funds charges an administration fee of \$3 per month.
- 4 This calculation is based on the market index return for the past year as there is no past year actual return for the investment option.
- 5 NZ Funds uses derivatives as part of its active management approach. The use of derivatives can result in the total economic exposure of the investment option exceeding 100% which means the investment option is leveraged. Where economic exposure exceeds 100%, the actual investment mix pie graph has been scaled to 100%. Without scaling, the total economic exposure of the investment option, as shown in the actual investment mix would be 173.63%. For more information on economic exposure, see the Other Material Information document on the offer register at www.companiesoffice.govt.nz/disclose/.
- 6 Targets indicate what is expected to apply over the course of an economic cycle and should be considered as general guidance only. NZ Funds is an active manager and may use investment strategies that differ materially from the targets.
- 7 The top 10 investments have been compiled using a balance sheet approach. This differs from the approach used in compiling the actual and target investment mixes, which include the impact of derivatives.

Manager

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