

What fees are investors charged?

Investors in the Growth Strategy are charged fund charges. In the year to 31 March 2017 these were:

	% of net asset value
Total fund charges	2.26%

Which are made up of:

Total management and administration charges 2.26%

Including:

Manager's basic fee 1.30%

Other management and administration charges* 0.96%
(estimate)²

Total performance-based fees n/a

Other charges	\$ amount per investor
Administration fee ³	\$36

*Note: Included within 'Other management and administration charges' are performance-based fees charged by external managers of underlying funds that the fund invested into which totalled 0.77%. Performance-based fees are subject to market movements and external manager performance and the amount of these fees for any given period may materially differ from those disclosed for the year to 31 March 2017. For the 12 months to 31 December 2017, external manager performance fees totalled 1.15%. As a result, 'Total fund charges' for that period totalled 2.64%.

Investors may also be charged individual action fees for specific actions or decisions (for example, for withdrawing from or switching funds). See the PDS for the NZ Funds KiwiSaver Scheme for more information about those fees.

Small differences in fees and charges can have a big impact on your investment over the long term.

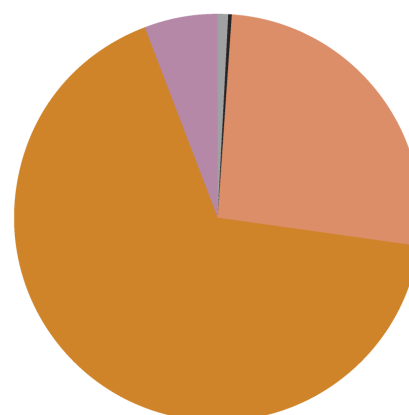
Example of how this applies to an investor

Liam had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Liam received a return after fund charges were deducted of \$1,569 (that's 15.69% of his initial \$10,000). Liam also paid \$36 in other charges. This gives Liam a total return after tax of \$1,533 for the year.

What does the fund invest in?

This shows the types of assets that the fund invests in.

Actual investment mix⁴



Cash and cash equivalents	0.89%
International fixed interest	0.36%
Australasian equities	26.06%
International equities	66.88%
Listed property	0.14%
Other*	5.67%

Target investment mix⁵

Cash and cash equivalents	1%
New Zealand fixed interest	0%
International fixed interest	0%
Australasian equities	27%
International equities	67%
Listed property	0%
Unlisted property	0%
Commodities	0%
Other*	5%

*'Other' comprises alternative securities (investment in total return and/or downside-orientated hedge funds)

What does the fund invest in? (continued)

Top 10 investments

	Name	Percentage of fund net assets	Type	Country	Credit Rating
1	Suvretta Offshore Fund	15.25%	International equities	Cayman Islands	
2	Impala Resource Fund	8.77%	International equities	Cayman Islands	
3	Societe Generale International USD margin account	4.61%	Cash and cash equivalents	United Kingdom	A-1
4	Chorus	4.50%	Australasian equities	New Zealand	
5	Rio Tinto PLC ADR	4.37%	International equities	United States of America	
6	Westpac 32 day term deposit	2.85%	Cash and cash equivalents	New Zealand	A-1+
7	Metlifecare	2.83%	Australasian equities	New Zealand	
8	Meridian Energy	2.83%	Australasian equities	New Zealand	
9	Westpac current account	2.31%	Cash and cash equivalents	New Zealand	A-1+
10	Woodside Petroleum	1.80%	Australasian equities	Australia	

The top 10 investments make up 50.12% of the fund.⁶

NZ Funds actively manages the foreign currency exposure of the fund. Where the fund holds assets denominated in a foreign currency, NZ Funds has the choice of whether to hedge back to the NZ dollar or retain a foreign currency exposure. The fund may also take active foreign currency positions by holding non-NZD cash and/or foreign currency derivatives. As at 31 December 2017, the fund's foreign currency exposure was 25.48%.

Key personnel

This shows the directors and employees who have the most impact on the investment decisions of the fund.

Name	Current position	Time in current position	Previous or other position	Time in previous or other position
Richard James	Chief Executive, Chair of the Investment Committee and a Director	8 years 10 months	Chief Operating Officer, New Zealand Funds Management Limited	6 years 1 month
Michael Lang	Chief Investment Officer and a Director	9 years 4 months	Partner, Eclectica Asset Management	1 years 8 months
David Wilson	Investment Strategist and a Principal	21 years	Chief Economist, JB Were	3 years 5 months
James Grigor	Senior Portfolio Manager	0 years 8 months	Head of Portfolio Strategy Group, Macquarie Private Wealth (now Hobson Wealth Partners)	2 years 4 months
Mark Brooks	Head of Income and a Principal	10 years 1 month	Senior Portfolio Manager, Credaris	3 years 4 months

Further information

You can also obtain this information, the PDS for the NZ Funds KiwiSaver Scheme, and some additional information from the offer register at www.companiesoffice.govt.nz/disclose/.

Notes

1. The bar graph shows fund returns after the deduction of fees and tax; however, the market index returns are shown before any fees or tax are deducted.
2. Other management and administration charges comprise:
 - (a) operating costs directly incurred by the fund; and
 - (b) annual management fees, performance-based fees and operating costs incurred by underlying funds the fund invests into.

Estimates were used when deriving annual management fees, performance-based fees and operating costs incurred by the following underlying funds the fund invested into.

Fund	Information and assumptions used to make estimates
True Partner Fund	The fee and operating cost amount obtained from the manager of the True Partner Fund was for the year to 31 December 2016. Performance fee amounts are estimated using the same criteria used by the manager of the True Partner Fund.
Kuvari Focus Fund	Fee and operating cost amounts are estimated using fee targets provided by the manager of the Kuvari Focus Fund.
Suvretta Offshore Fund	The fee and operating cost amount obtained from the audited financial statements of the Suvretta Offshore Fund was for the year to 31 December 2016. Performance fee amounts are estimated using the same criteria used by the manager of the Suvretta Offshore Fund.
Impala Resource Fund	Fee and operating cost amounts are estimated using fee targets provided by the manager of the Impala Resource Fund.

3. The NZ Funds KiwiSaver Scheme has an administration fee of \$3.00 per investor per month.
4. NZ Funds uses derivatives as part of its active management approach. The use of derivatives can result in the total economic exposure of the fund exceeding 100% which means the fund is leveraged. Where economic exposure exceeds 100%, the actual investment mix and the target investment mix table have been scaled to 100%. Without scaling, the total economic exposure of the fund, as shown in the actual investment mix and the target investment mix, would be 113.12% and 112.00% respectively. For more information on economic exposure, see the PDS.
5. The fund is able to invest in a wide range of assets and does not have a target investment mix. For the purposes of this update, the target investment mix has been compiled using the actual investment mix. NZ Funds is an active investment manager and as a result the actual investment mix and target investment mix will change in the future and changes may be material.
6. The top 10 investments have been compiled using a balance sheet approach. This differs from the approach used in compiling the actual and target investment mixes, which include the impact of derivatives.

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